

Seller's Questions & Concerns

- Multiple Listing Services?**
- How long will it take to sell my home?**
- How will agents show my home?**
- What do I do while showings are taking place?**
- Overpricing my home?**
- How do I compete with my neighbours that are listed for sale?**
- Real Estate commissions?**
- Closing costs - What is my net dollar?**
- Average closing time from a firm sale?**
- Communicating with Cathy....When? How?**
- For Sale Signs?**
- Advertising?**
- Open houses...Agents & Public?**
- Lockboxes... How do they work? Who has access?**
- Marketing Plan?**
- Dealing with other agents?**
- What happens during negotiations on my home?**
- How to deal with low offers?**
- Pre-closing inspection?**
- How can I prepare my home for sale?**
- What if a potential purchaser asks me questions?**
- Should I look at other homes now or wait until my home is sold?**
- Buyer Agency - What is it and how does it affect me?**
- Vendor's Disclosure Form?**
- How do I find an agent if I'm moving out of town?**

Please check off the questions you wish to discuss or make a note of your own questions and concerns.